

لا اله الا الله  
محمد رسول الله  
صلى الله عليه وسلم  
وآله وصحبه  
الطيبين الطاهرين  
السلامة



**CORPORATE BRIEFING SESSION**

**BOLAN CASTINGS LIMITED**

**2023 - 2024**



# COMPANY PROFILE

# Introduction



- Bolan Castings Limited is a Public Limited Company and listed on the Pakistan Stock Exchange.
- The Company was incorporated on 15<sup>th</sup> July, 1982 as a Public Limited Company by Pakistan Automobile Corporation Limited (PACO) under the administrative control of Ministry of Production, Government of Pakistan.
- The plant was commissioned in June 1986 with the assistance of Foundry Management & Design Company (FMD), United Kingdom (U.K) and commercial production was started in July, 1986.
- The Company was privatized and handed over to a group of management under a joint collaboration of Millat Tractors Limited and the employees of Bolan Castings Limited on 13th June, 1993.
- The main business activity of the company is to produce castings of tractors and automobiles parts.

# Production Facilities



## **Bolan Castings Limited, Production facilities consist of :**

- Two foundry plants which can produce 13,200 tons per year of castings in grey and ductile iron
- Duplex melting facilities
- Induction Melting
- High pressure moulding line
- Fully computerized green sand plant
- New sand preconditioning plant
- Sand washing plant
- Resin coated sand plant
- Finishing shop for shot blasting, fettling, grinding and painting
- Pattern making through CAD/CAM process
- An ancillary workshop for the fabrication and maintenance

# Group Companies



- Millat Tractors Limited
- Millat Equipment Limited
- Millat Industrial Product Limited
- TIPEG Intertrade DMCC



# Customers



## Tractors

- Millat Tractors Limited
- Al-Ghazi Tractors Limited

## Automobiles

- Hino Pak Motors Ltd.
- Gandhara Nissan Ltd.
- Gandhara Industries Ltd.
- Master Motors Corp. Ltd.
- Afzal Motors (Daewoo)

## Engineering / Others

- Millat Equipment Limited
- Mecas Engineering Limited
- Infinity Engineering Limited



# Products Gallery



**MF CYLINDER BLOCK**



**MF CYLINDER HEAD**



**MF CENTER HOUSING**



**MF TRANSMISSION CASE**



**MF AXLE HOUSING 240 RH**



**MF AXLE HOUSING 240 LH**



**MF AXLE HOUSING 385 RH**



**MF AXLE HOUSING 385 LH**



**MF HYDRAULIC LIFT COVER**



**HINO BRAKE DRUM 4011**



**FIAT FRONT AXLE SUPPORT**



**HINO BRAKE DRUM 3500**



**MF AXLE SUPPORT 385**



**MF FRONT AXLE SUPPORT 240**



**MF OIL SUMP 240**



**HINO BRAKE DRUM 4021**





# ECONOMIC OVERVIEW

# ECONOMIC OVERVIEW

## FOR THE YEAR ENDED JUNE 30, 2024

- Geopolitical tensions have emerged as the predominant risk to the global economic landscape. Presently, conflicts in Eastern Europe and the Middle East, pose immense challenges. However, Pakistan economy has witnessed a moderate recovery in the fiscal year 2024.
- The stabilization is marked by a reduction in external pressures and a gradual improvement in financial markets and fiscal health. Although inflation remains elevated, it is on a downward trajectory, and the country's GDP growth reached 2.38% in FY 2024.
- The agriculture sector, which saw a notable expansion of 6.25%, plays a pivotal role in this positive shift. Meanwhile, both the industrial and services sectors grew modestly by 1.21 percent. Additionally, the improved economic activity, coupled with a stable exchange rate, led to an increase in per capita income, which rose to US \$1,680 from US \$1,551 in the previous year.



# BUSINESS REVIEW

# BUSINESS REVIEW

## FOR THE YEAR ENDED JUNE 30, 2024

- During the outgoing fiscal year 2023-24, the tractor industry witnessed significant growth with 54.72 percent higher tractors production in the country. As a major manufacturer of tractor parts for its parent company, our company has directly benefited from the industry trend by producing 7,227 tons of casting against 4,824 tons of the last year and sold 7,136 tons of casting against 5,386 tons of the last year.
- In the financial year under review, the profit before tax was Rs. 319.403 million against Rs. 27.486 million of last year and the profit after tax was Rs. 118.667 million against loss after tax of Rs. 24.725 million of last year. This results were attributed to the untiring efforts of the BCL management and its workforce, who implemented various cost-cutting measures such as the usage of local raw material in place of imported materials together with enhancing capacity utilization.



# FINANCIAL INFORMATION

# FINANCIAL HIGHLIGHTS

(Rupees in thousand)

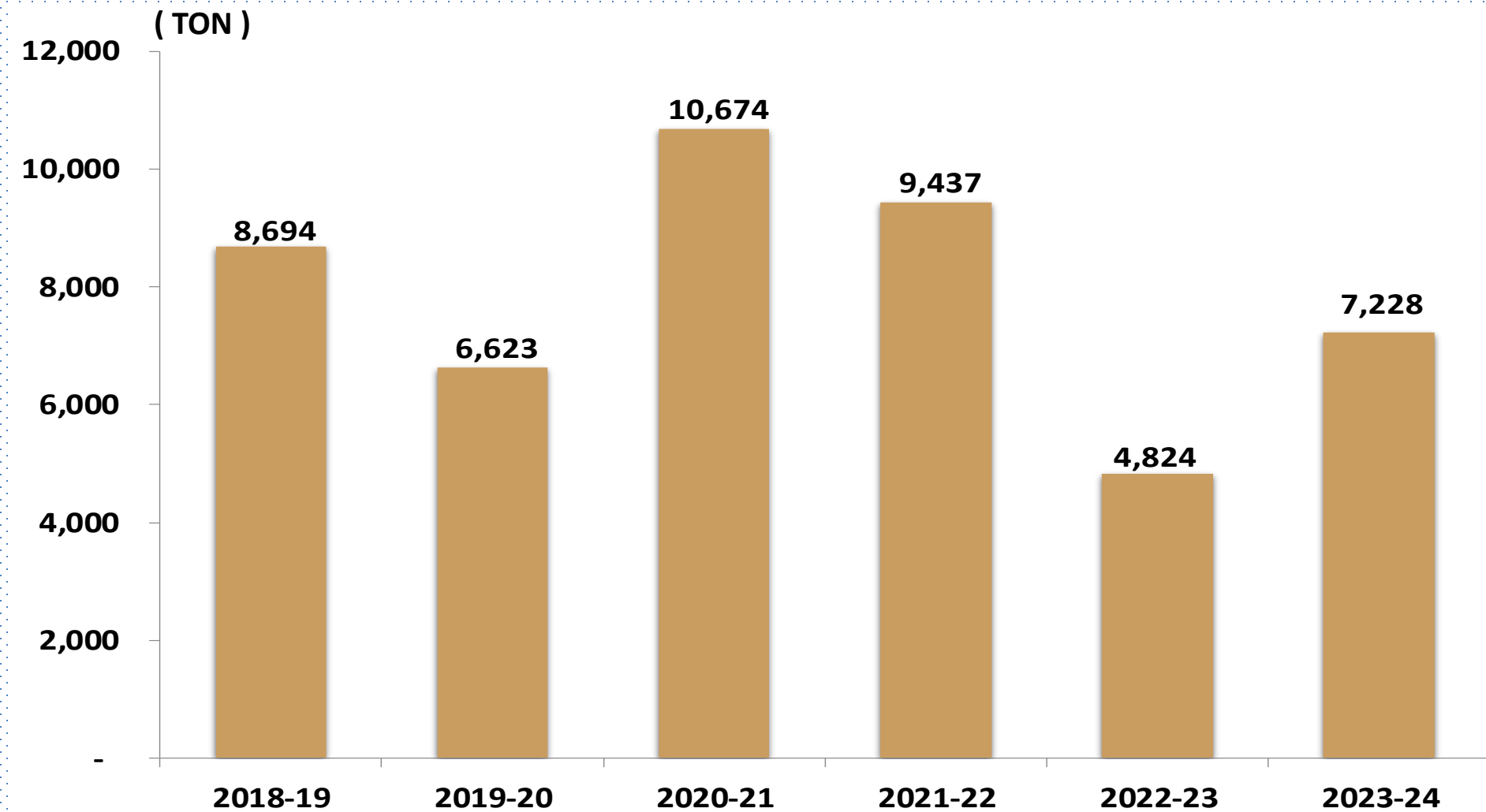
Year ended 30th June	2024	2023	2022	2021	2020	2019
<b>INCOME</b>						
Revenue from contracts with customers	3,390,175	2,164,908	2,750,181	2,418,800	1,332,568	1,513,636
Gross Profit / (Loss)	580,239	206,946	215,208	303,301	(88,132)	(149,777)
Operating Profit / (Loss)	385,009	106,619	106,436	223,914	(181,287)	(258,862)
Profit / (Loss) before income tax	319,403	27,486	54,725	171,092	(259,617)	(310,120)
Profit / (Loss) for the year	118,667	(24,725)	15,321	132,380	(271,688)	(238,999)
<b>FINANCIAL POSITION</b>						
Current Assets	768,392	641,121	820,122	668,321	561,021	808,414
Less: Current Liabilities	563,469	701,012	890,405	740,080	724,315	745,231
Net Working Capital	204,923	(59,891)	(70,283)	(71,759)	(163,294)	63,183
Property, Plant and Equipment	159,519	170,928	187,096	206,739	228,901	259,216
Others-Non Current Assets	60,033	117,472	140,730	136,531	143,193	114,637
	424,475	228,510	257,542	271,511	208,800	437,036
Less: Long Term Debts	-	-	-	24,904	17,889	-
Other Liabilities	88,927	28,562	28,855	39,085	96,518	55,234
<b>Shareholders' Equity</b>	<b>335,548</b>	<b>199,947</b>	<b>228,687</b>	<b>207,523</b>	<b>94,393</b>	<b>381,802</b>
<b>REPRESENTED BY:</b>						
Share Capital	114,725	114,725	114,725	114,725	114,725	114,725
General Reserves	424,500	424,500	424,500	424,500	424,500	424,500
Unrealized Gain on Long Term Investment	31,875	13,475	16,350	17,210	11,960	12,081
Premium on issuance of Right Share	12,156	12,156	12,156	12,156	12,156	12,156
Unappropriated (accumulated loss) / profit	(247,708)	(364,909)	(339,044)	(361,068)	(468,948)	(181,660)
<b>Net Capital Employed</b>	<b>335,548</b>	<b>199,947</b>	<b>228,687</b>	<b>207,523</b>	<b>94,393</b>	<b>381,802</b>

## KEY RATIOS

Current Ratio	1.36:1	0.91:1	0.92:1	0.90:1	0.77:1	1.08:1
Gross Profit / (Loss) (%)	17.12	9.56	7.83	12.54	(6.61)	(9.90)
Return on Equity (%)	35.37	(12.37)	6.70	63.79	(287.83)	(62.60)

# GRAPHICAL ILLUSTRATION

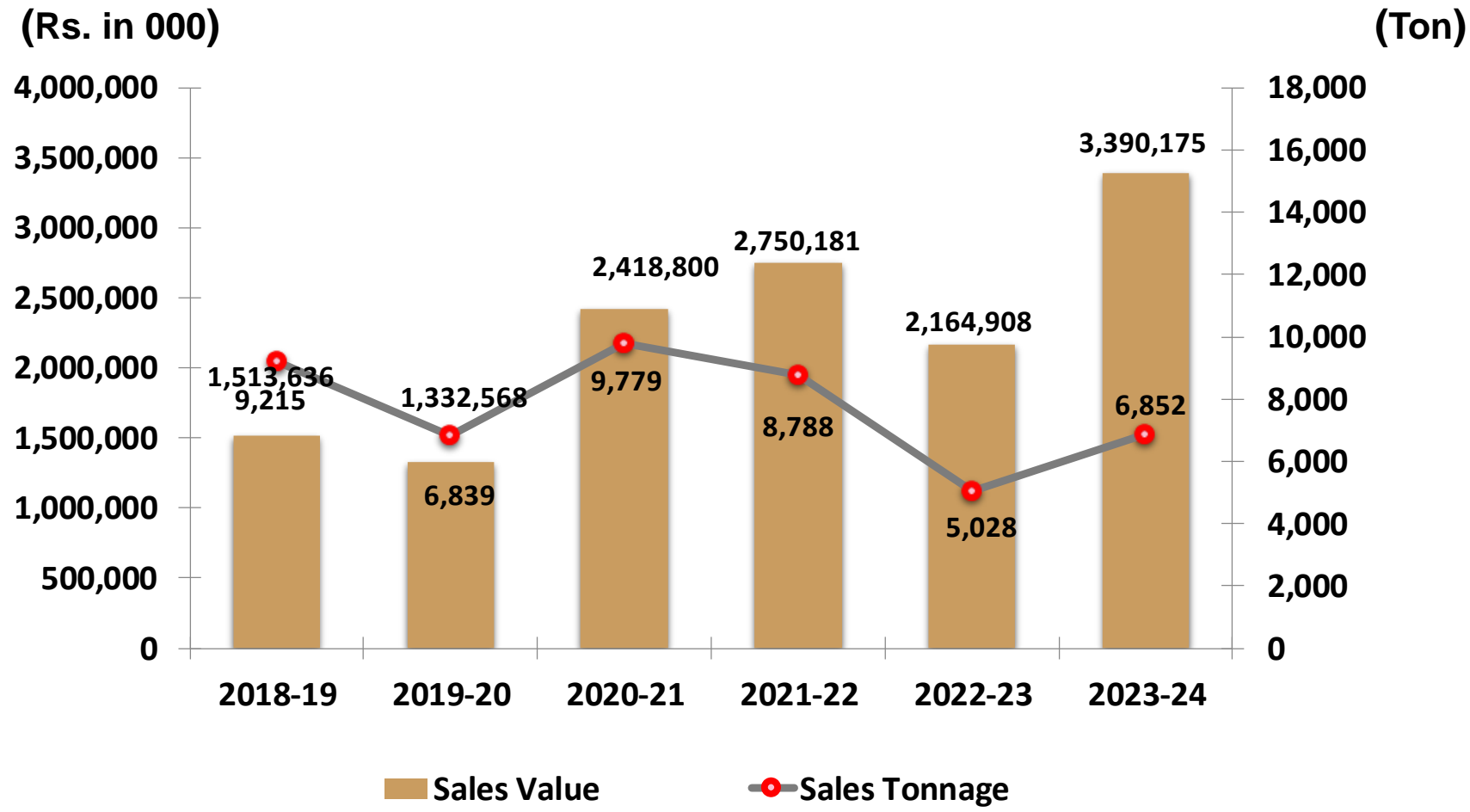
## Production (Ton)





# GRAPHICAL ILLUSTRATION

## Sales Value – Sales Tonnage

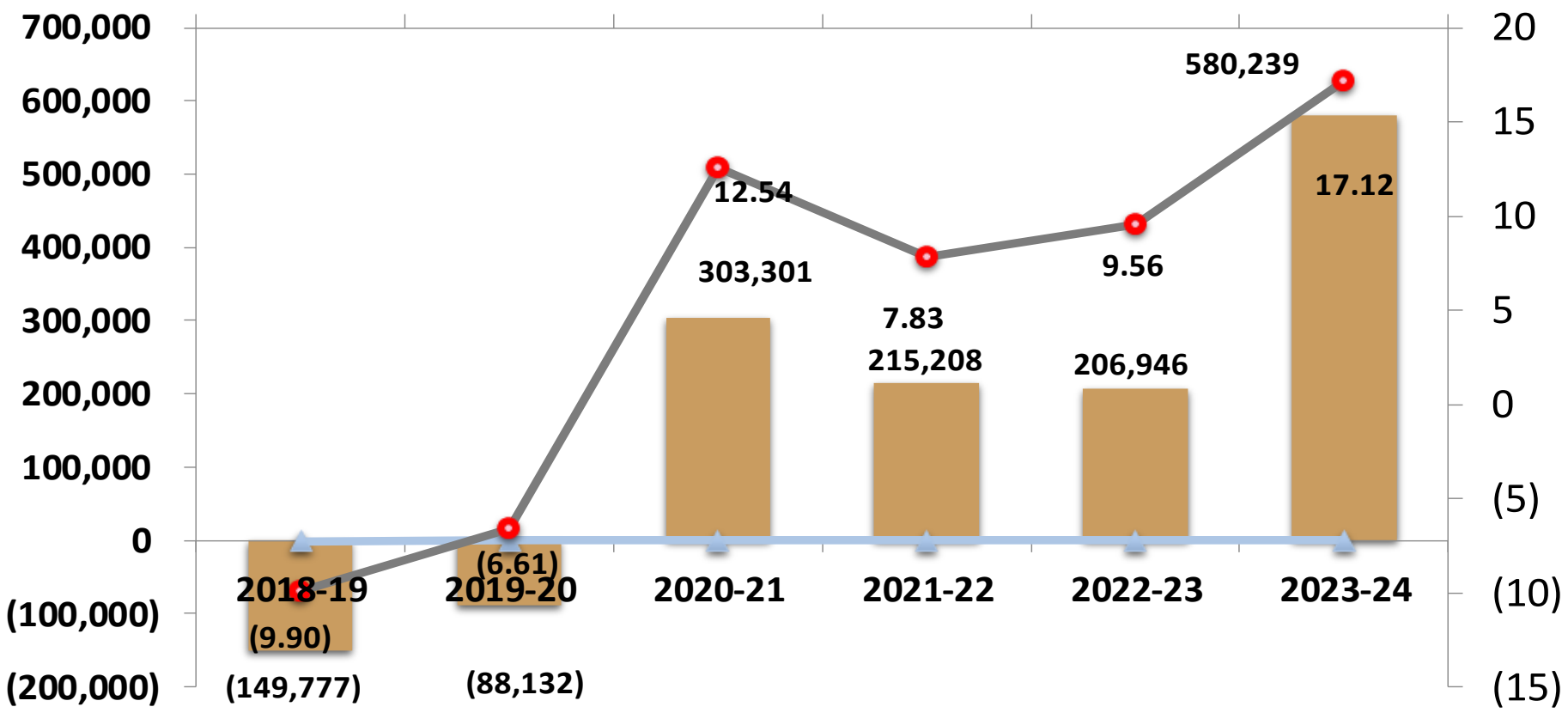


# GRAPHICAL ILLUSTRATION

## Gross Profit–GP Margin

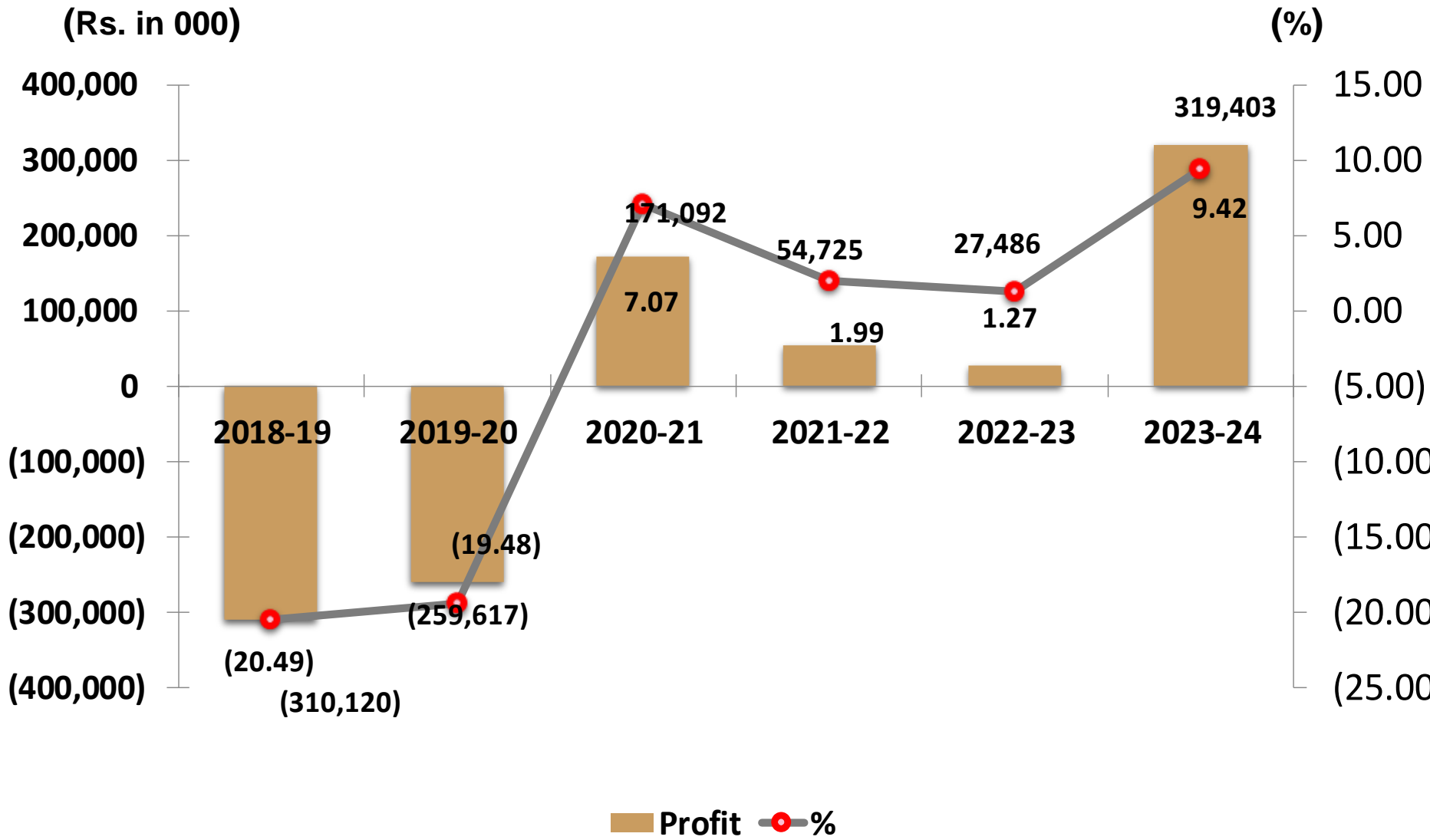
(Rs. in 000)

(%)



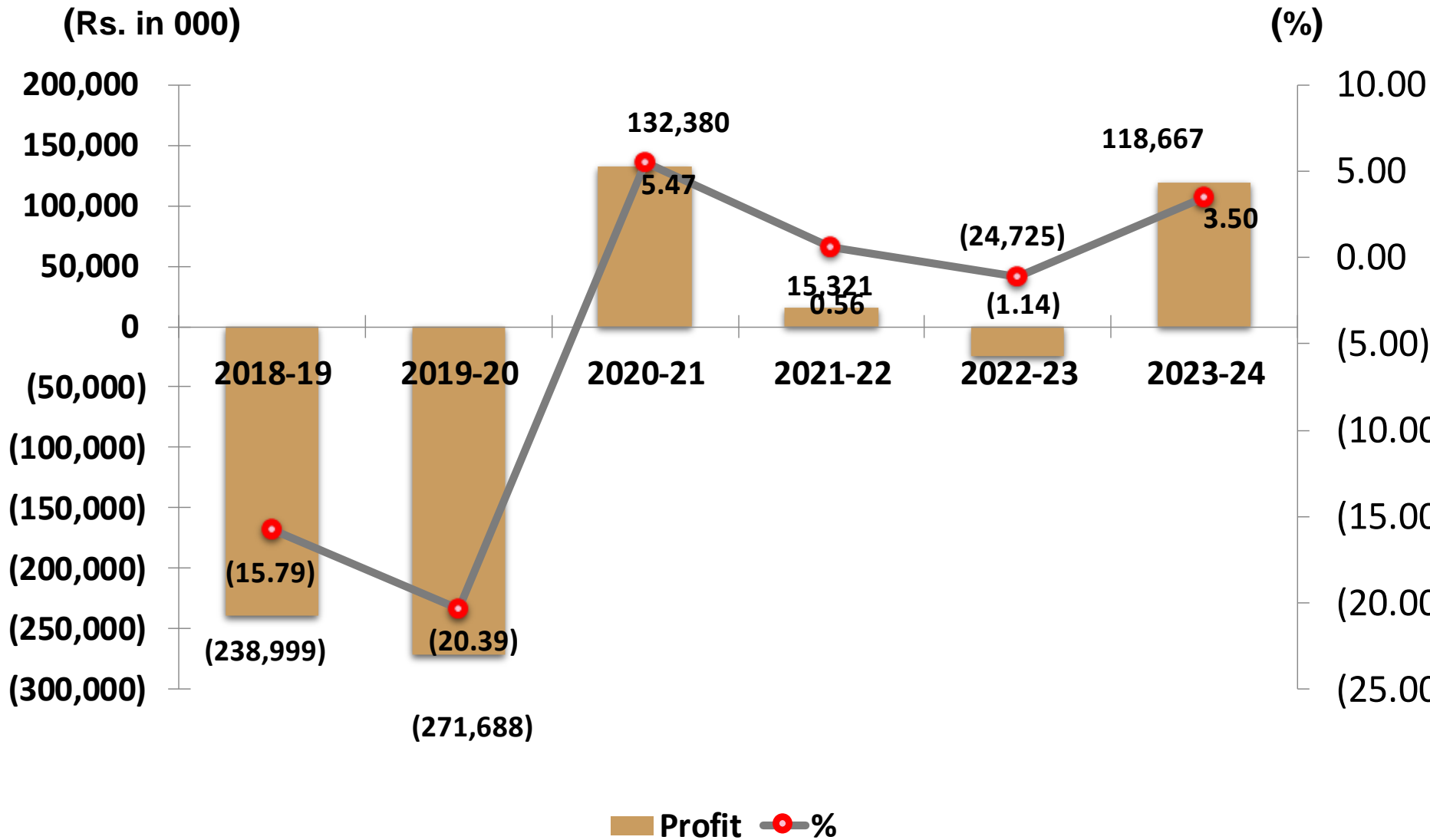
# GRAPHICAL ILLUSTRATION

## Pre Tax Profit / Profitability



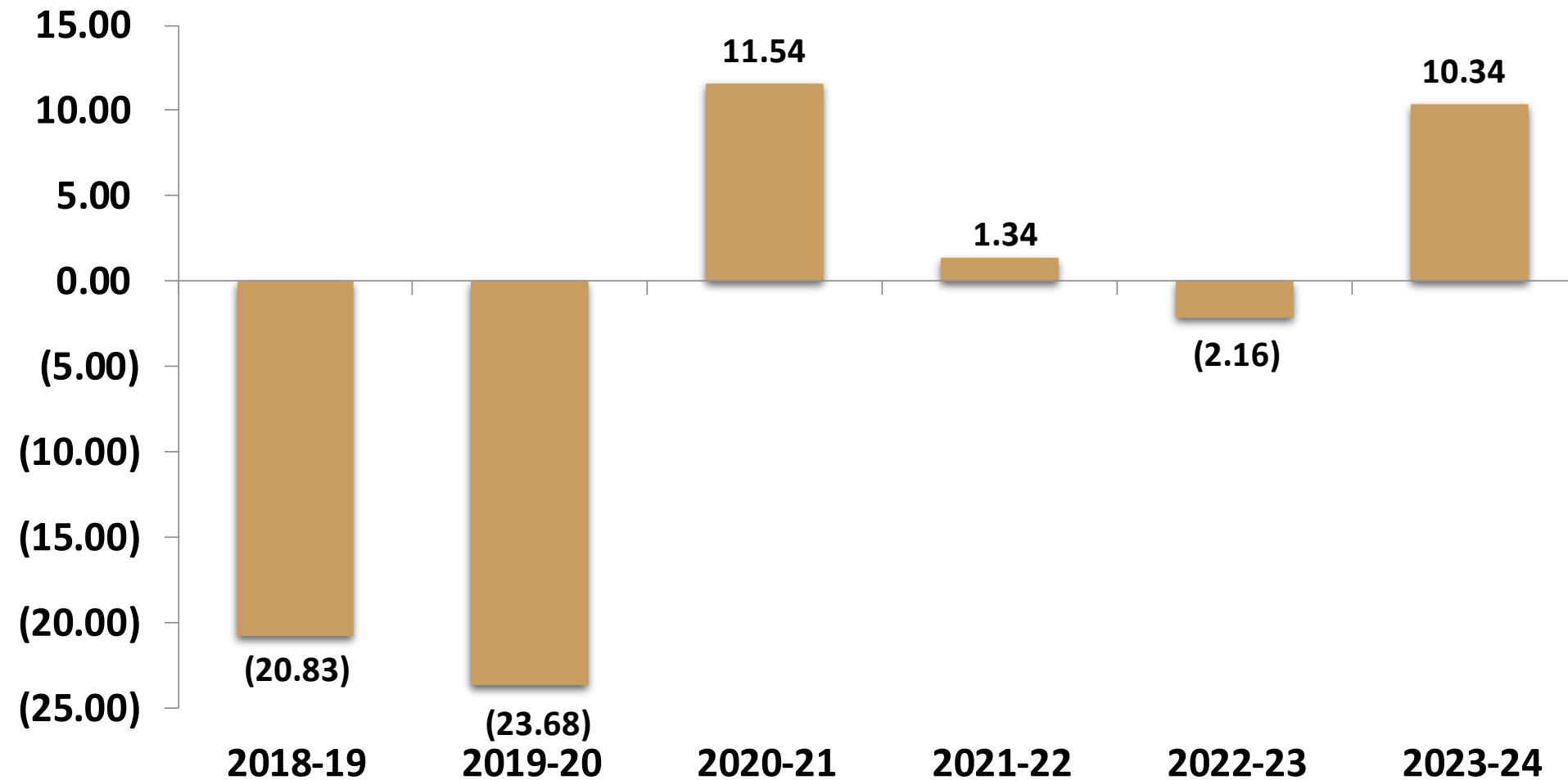
# GRAPHICAL ILLUSTRATION

## Post Tax Profit / Profitability

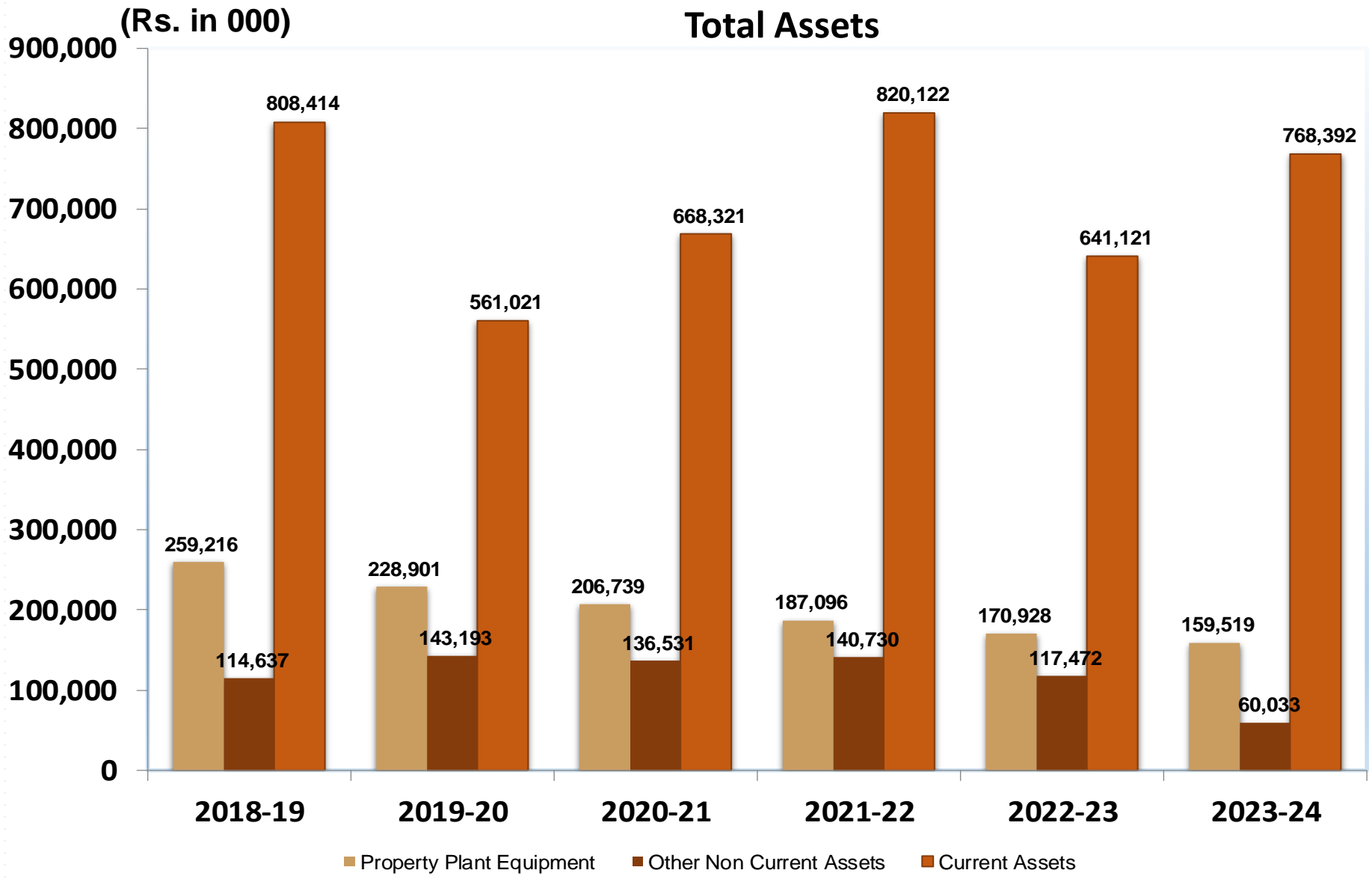


# GRAPHICAL ILLUSTRATION

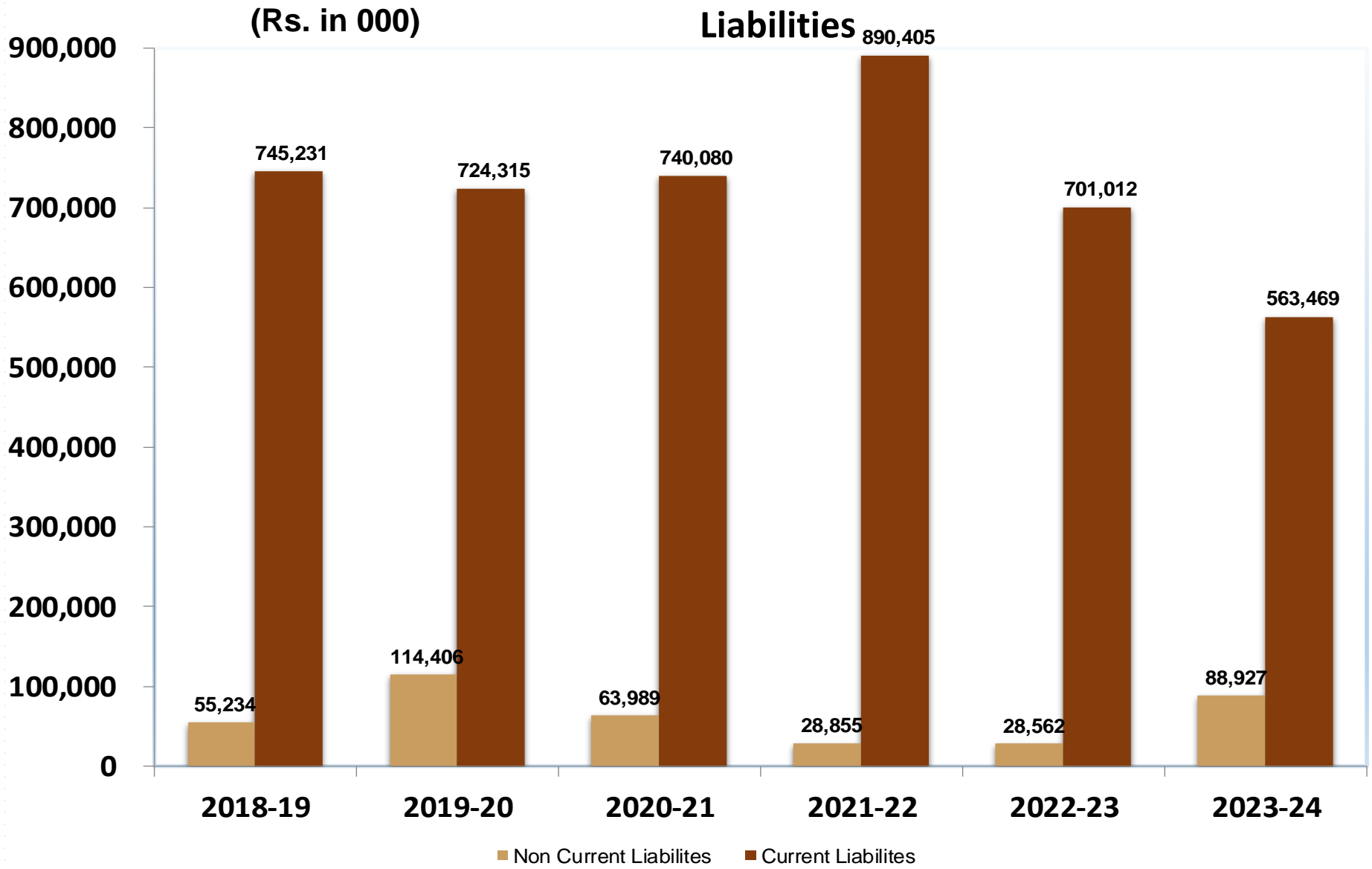
## Earnings Per Share (Rs.)



# GRAPHICAL ILLUSTRATION

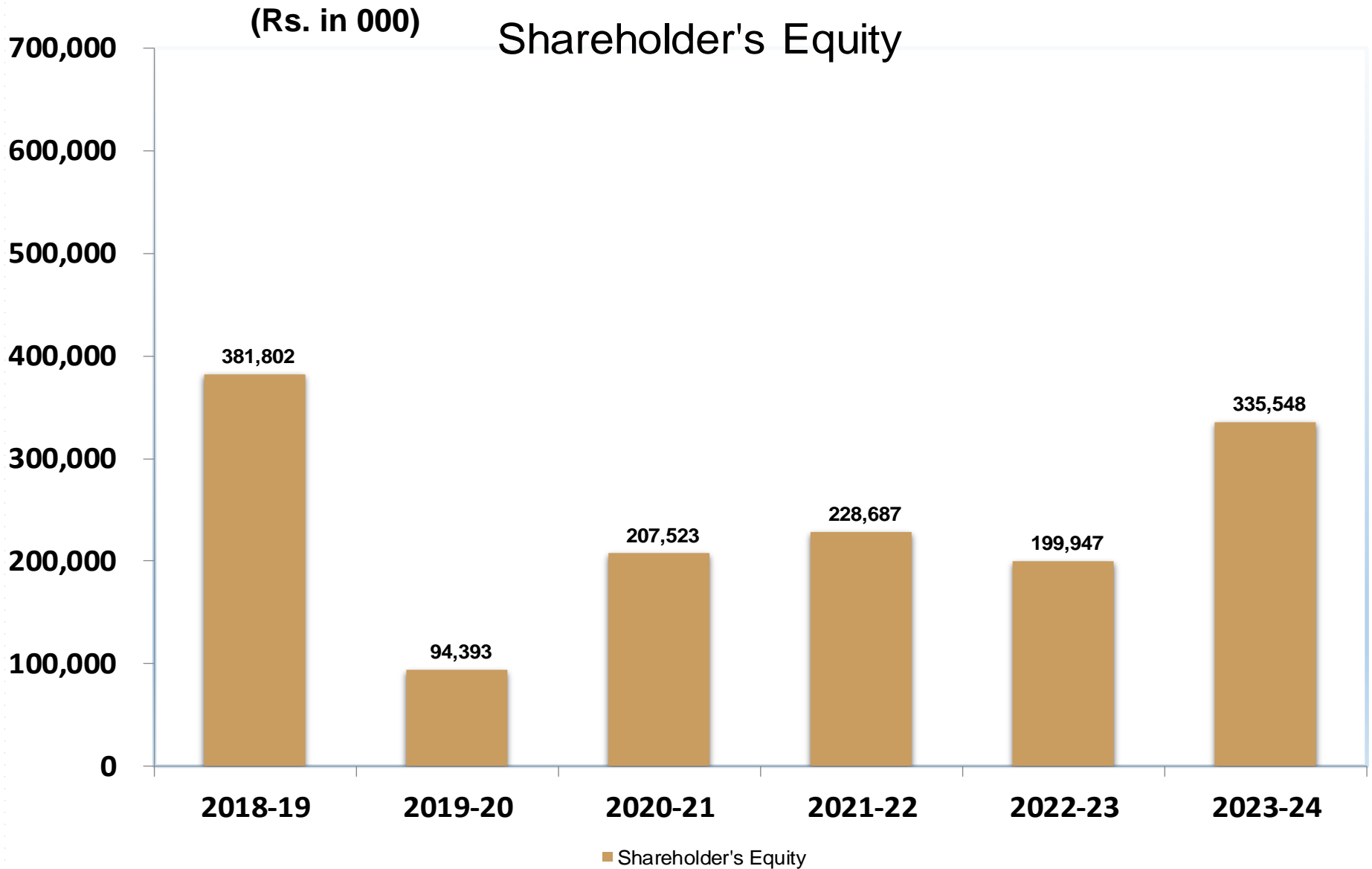


# GRAPHICAL ILLUSTRATION





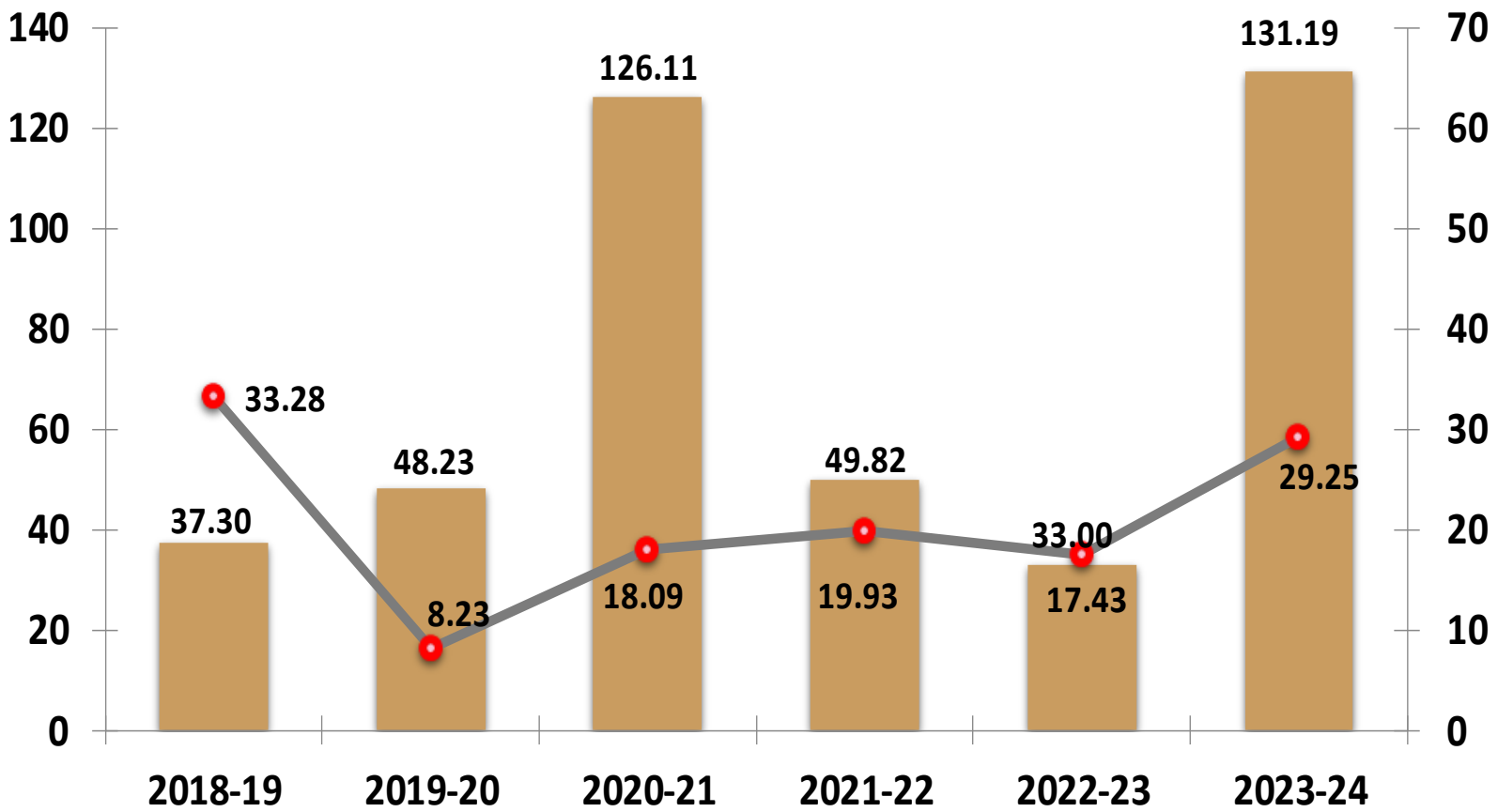
# GRAPHICAL ILLUSTRATION



# GRAPHICAL ILLUSTRATION

## Market Value Vs. Break-up Value of Shares

(Rs.)



■ Market Value(Rs./Share)    ● Break up Value(Rs./Share)

# FUTURE PROSPECTUS

- Economic activities are gradually improving, inflation is trending downward and the external sector is also stabilizing. Moving forward, the economy is expected to have favorable external and domestic economic prospects. The positive spillover effects are observed on industries and services sectors. The current positive IMF deal may further bring ease to the overall economy as well as for the tractor and its allied industries including Bolan Castings Limited. However, the situation is not without its challenges. The issue of withheld sales tax refunds has created liquidity problems within the tractor industry, impacting the cash flow and financial stability of companies like BCL.
- Despite the economic and financial hurdles, we are optimistic about the future. Given the nation's reliance on mechanized farming, we anticipate improvement in demand for tractors in the coming periods. This, in turn, will positively impact BCL, allowing it to capitalize on increased demand and contribute further to the industry's recovery and performance.



# Q & A Session



**Thank You**